

MANAGING A GLOBAL IT INFRASTRUCTURE FOR CAE



AGENDA

- Company presentation
- Challenge
- Solution stack
- Business example and cost analysis
- Conclusion and outlook



COMPANY PRESENTATION

CORPORATE DATA

- Year of founding 1997
- Employees 65
- Sales goal 2016 5.6 Mio. EUR

- Author:
- Dipl.-Ing. (BA) Christopher Woll, M.Sc.
- Managing Director GNS Systems GmbH

LOCATIONS

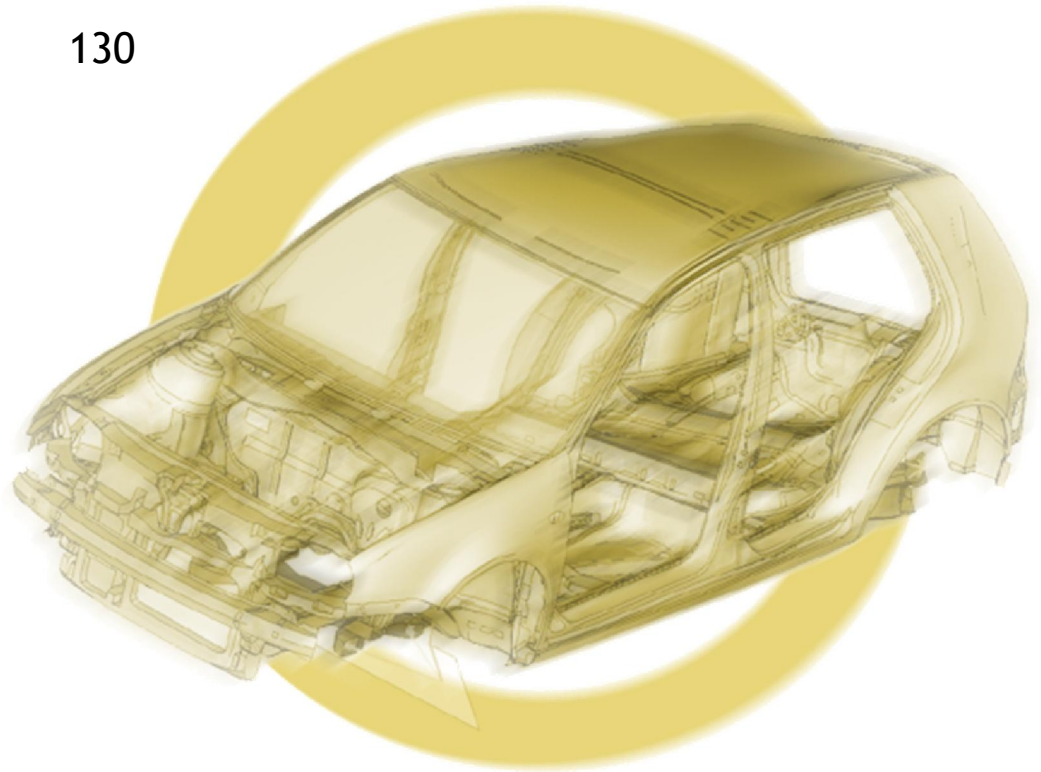
- Braunschweig
- Flörsheim
- Munich
- Sindelfingen
- Wolfsburg

- Pune
- Prague
- Melbourne
- Shanghai



GNS MBH CORPORATE DATA

- Year of founding 1994
- Employees 130



GNS MBH SERVICE PORTFOLIO

- Simulation and analysis for product development
- Development and sale of software products for pre-/postprocessing and analysis
- Development of customer-specific software
- Consulting



SERVICE PORTFOLIO

- Systems and applications infrastructures
 - Linux/Windows systems management
 - High-performance computing
 - Technical data management
 - Software development
 - Application management
 - Outsourcing



CUSTOMER EXCERPT

- Automobile Manufacturers
 - Audi
 - Autoeuropa
 - BMW
 - Daimler
 - Hyundai
 - Porsche
 - Seat
 - Skoda
 - Volkswagen
 - Volkswagen do Brasil
- Suppliers
 - Autoliv
 - Faurecia
 - HBPO
 - Knorr-Bremse
 - TRW
- Aerospace Companies
 - Airbus Group
- Engineering Services Companies
 - IAV
 - TECOSIM
 - GNS
 - Bertrandt, EDAG, Italdesign, Semcon, Volke (indirectly)
- Hardware Vendors
 - Dell
 - HP
 - NEC
- Software Vendors
 - Altair
 - MSC Software



CHALLENGE

CHALLENGE FOR GLOBAL CAE ENVIRONMENTS

- IT should support business processes as good as possible
- Costs should remain stable or decrease, while quality should increase
- Challenge for CAE IT at automotive suppliers and OEMs
 - > 100 engineers worldwide
 - 5 - 20 sites worldwide with CAE teams
 - Many workstations, HPC systems and applications to manage
 - Engineers need to collaborate around the world
 - 1-2 system administrators per site
 - Often locally designed and managed systems
- Goal:
 - Homogeneous CAE IT environment worldwide
 - Optimal support for engineering strategy and engineering processes
 - Quick response to demanding and changing CAE requirements

CHALLENGE FOR GLOBAL CAE ENVIRONMENTS



Workstation cluster



Linux cluster with blades



Win HPC cluster



Linux cluster

Challenge: Local CAE infrastructures



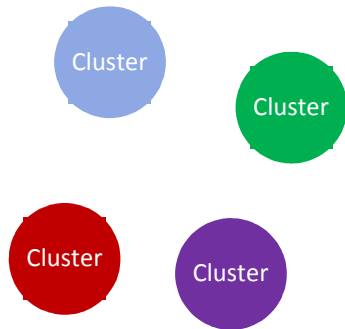
SOLUTION STACK

WHAT YOU NEED

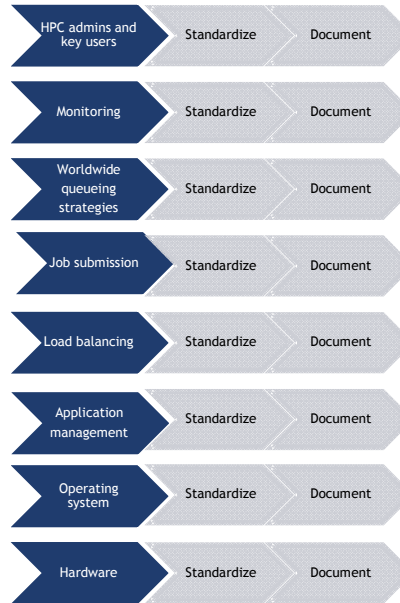
- Before you can globally manage an IT infrastructure for CAE you need to
 - have the same or similar hardware
 - have the same operating system installation and configuration
 - have the same application installations
 - have the same queuing system installation and configuration
 - have the same job submission tool installation and configuration
 - have the same queuing strategies applied
 - have the same monitoring tools for load and health
 - have the same people in one small team to operate, upgrade, and maintain the infrastructure worldwide (with local support)

WHAT YOU NEED, ROADMAP

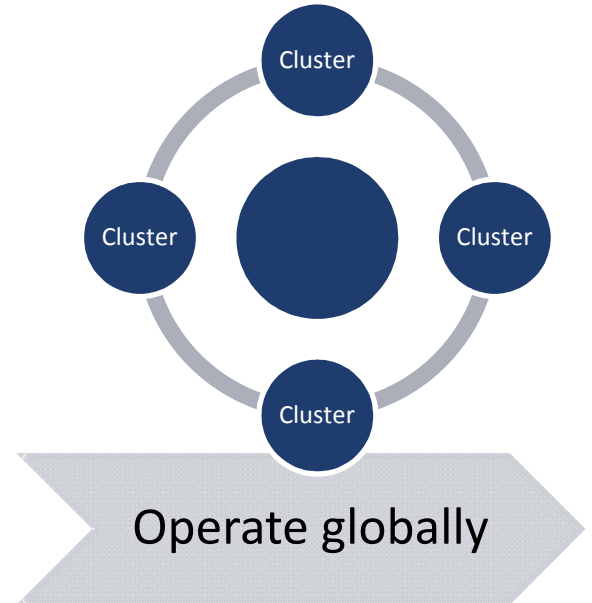
For 8 areas of harmonization, we need
8 steps towards the global infrastructure
to have the same cluster everywhere



Local CAE infrastructures

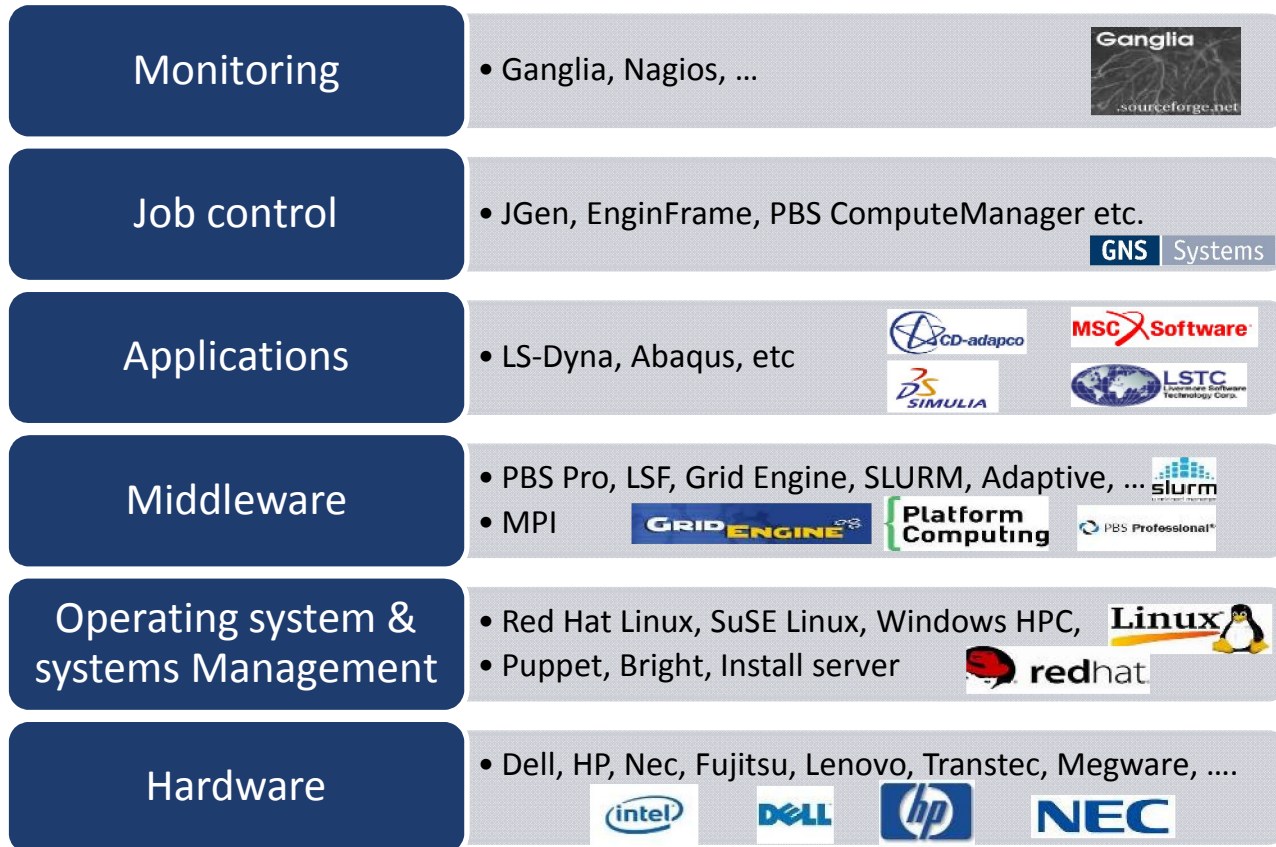


Harmonization

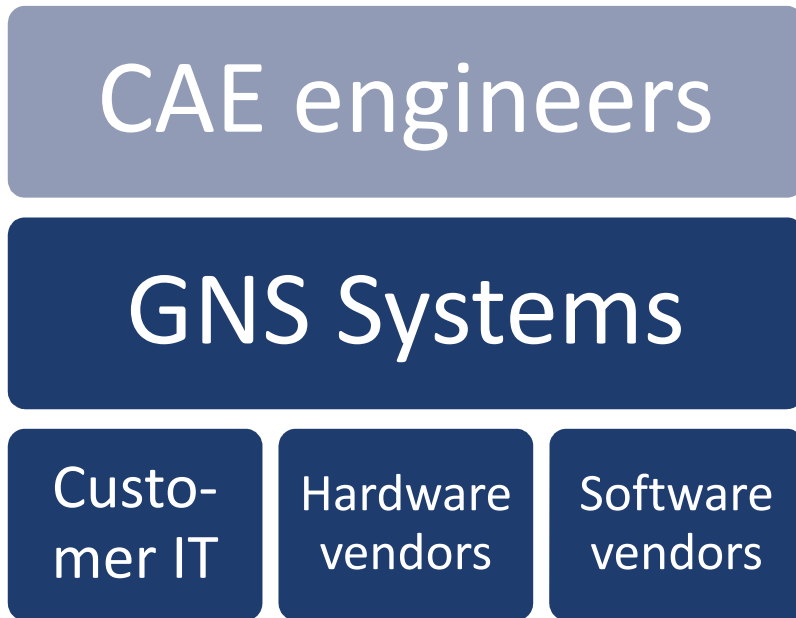


Global standard

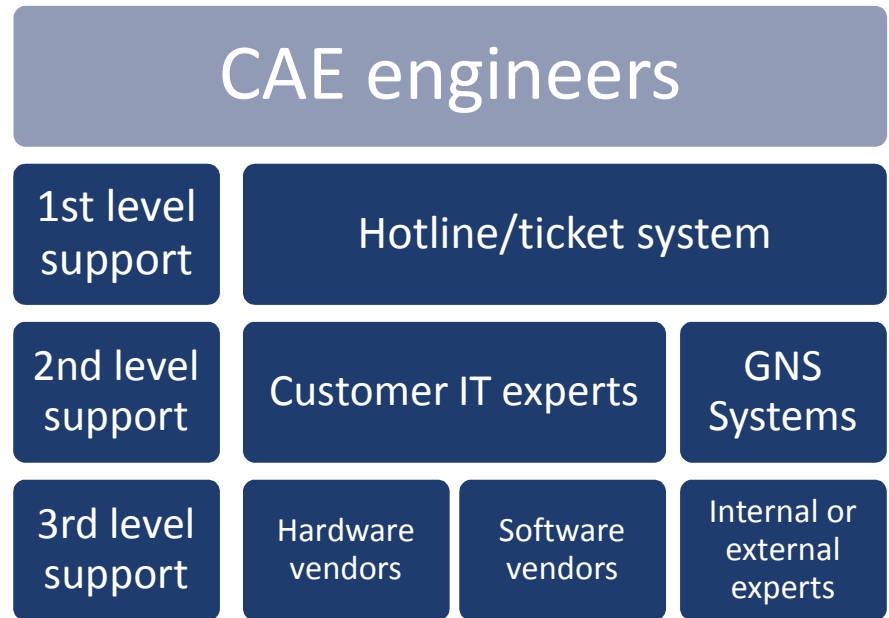
TECHNICAL SOLUTION STACK




OPERATIONAL MODELS



Operational model 1: Outsourcing
GNS Systems is responsible for CAE IT



Operational model 2:
GNS Systems is integrated in customer
IT support organization

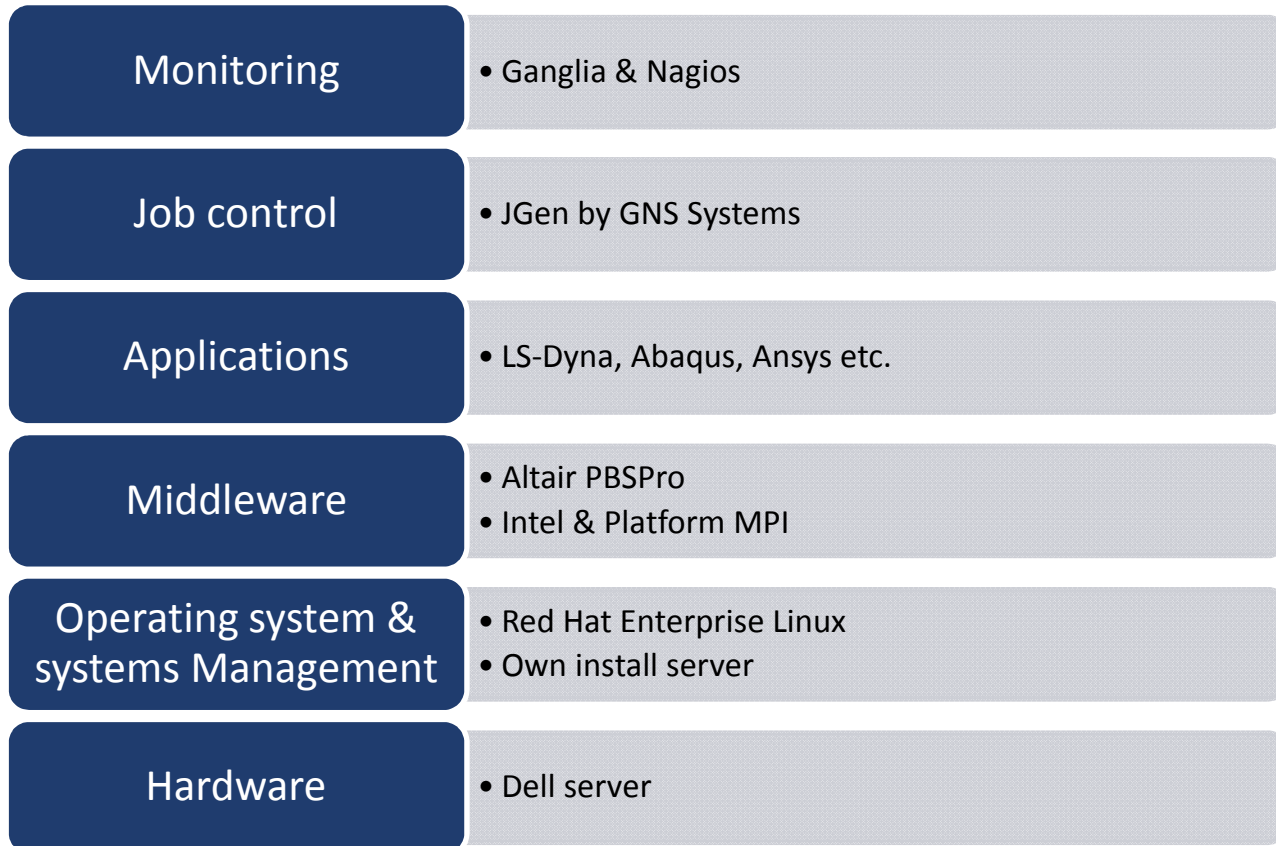


BUSINESS EXAMPLE AND COST ANALYSIS

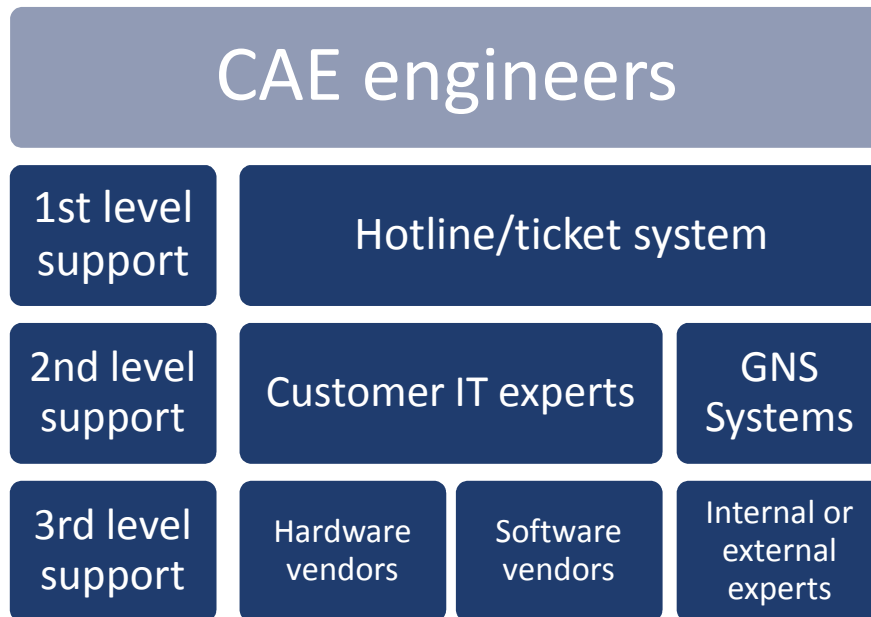
BUSINESS EXAMPLE AUTOMOTIVE SUPPLIER

- Business example
 - ~ 100 CAE engineers
 - 5 sites (Western Europe, Eastern Europe, US, China)
 - ~ 150 compute server, 2,600 CPU cores
- Initially 4 completely independently designed and managed HPC systems

BUSINESS EXAMPLE TECHNICAL SOLUTION STACK

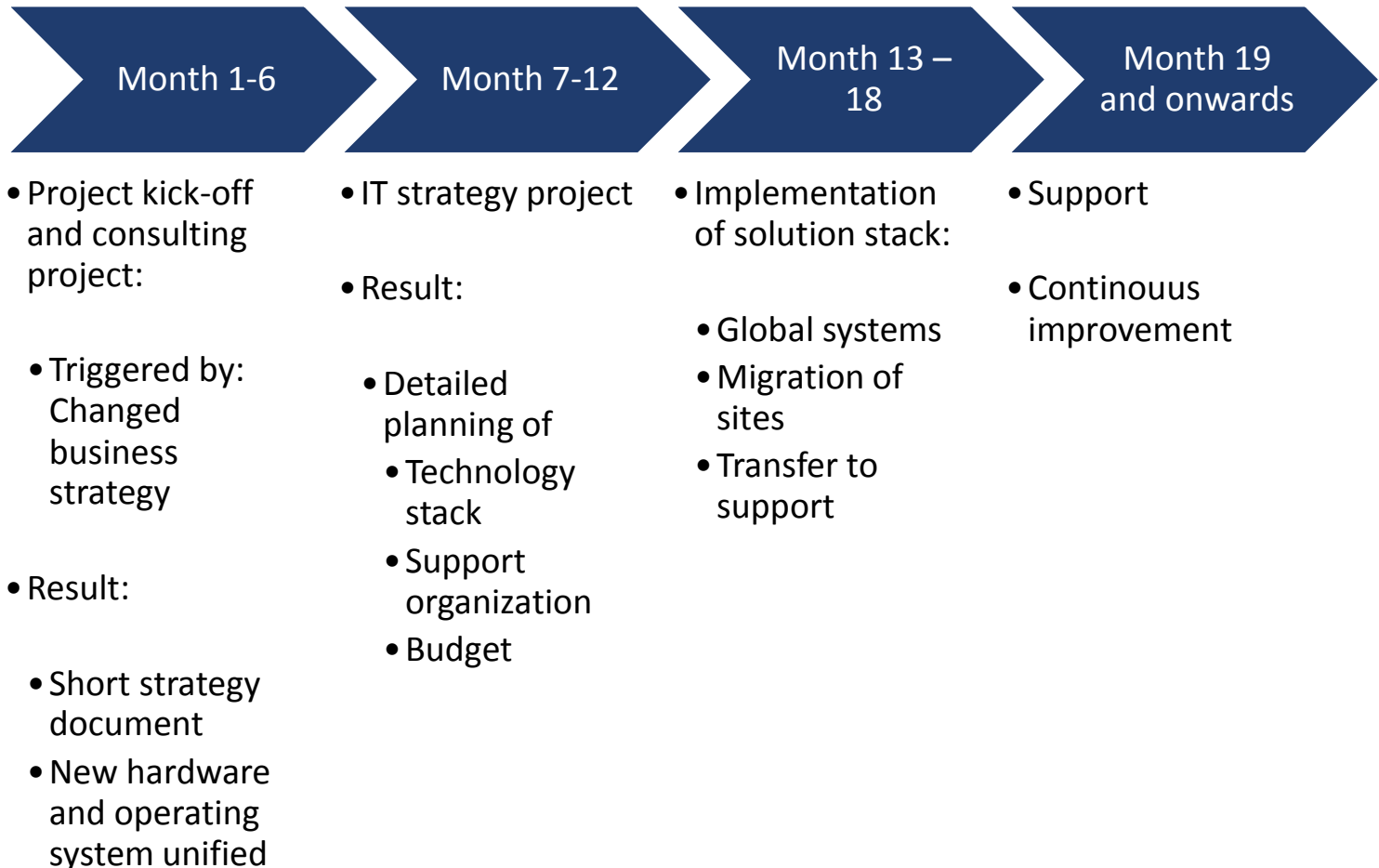


BUSINESS EXAMPLE OPERATIONAL MODEL



- GNS Systems is largely responsible for CAE IT
- Requests/changes have to be submitted to customer IT ticket systems
- Key users are dedicated contact for GNS Systems
- GNS Systems solves issues or coordinates solution with internal and external partners

BUSINESS EXAMPLE PROJECT PLANNING

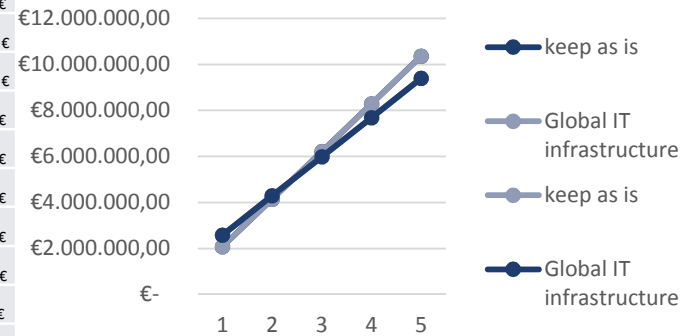


BUSINESS EXAMPLE COST ANALYSIS

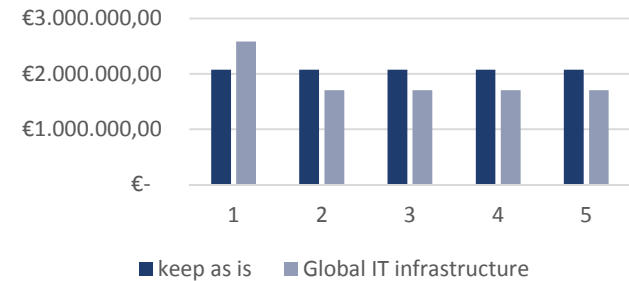
	YEAR					
	0	1	2	3	4	5
Support costs	120.000,00 €	120.000,00 €	90.000,00 €	90.000,00 €	90.000,00 €	90.000,00 €
Project costs	- €	300.000,00 €	- €	- €	- €	- €
Monitoring	- €	- €	- €	- €	- €	- €
Job control	57.600,00 €	57.600,00 €	46.080,00 €	46.080,00 €	46.080,00 €	46.080,00 €
Applications installation	57.600,00 €	54.720,00 €	27.360,00 €	27.360,00 €	27.360,00 €	27.360,00 €
Middleware Operating system & systems management	12.500,00 € 25.000,00 €	25.000,00 € 25.000,00 €	25.000,00 € 25.000,00 €	25.000,00 € 25.000,00 €	25.000,00 € 25.000,00 €	25.000,00 € 25.000,00 €
Hardware	200.000,00 €	300.000,00 €	200.000,00 €	200.000,00 €	200.000,00 €	200.000,00 €
Efficiency win business	- €	100.000,00 €	- 150.000,00 €	- 150.000,00 €	- 150.000,00 €	- 150.000,00 €
License costs	1.600.000,00 €	1.600.000,00 €	1.440.000,00 €	1.440.000,00 €	1.440.000,00 €	1.440.000,00 €
Sum	2.072.700,00 €	2.582.320,00 €	1.703.440,00 €	1.703.440,00 €	1.703.440,00 €	1.703.440,00 €

	0	1	2	3	4	5
Support costs	120.000,00 €	120.000,00 €	120.000,00 €	120.000,00 €	120.000,00 €	120.000,00 €
Project costs	- €	- €	- €	- €	- €	- €
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Sum	2.072.700,00 €	2.072.700,00 €	2.072.700,00 €	2.072.700,00 €	2.072.700,00 €	2.072.700,00 €

Cost analysis - accumulated costs



Cost analysis - costs per year



Invest	509,620 €
Yearly savings	18%
ROI	after 1.4 years



CONCLUSION & OUTLOOK

CONCLUSION & OUTLOOK

- CONCLUSION
 - IT infrastructures for CAE are complex
 - However, it is possible to find global standards while respecting local requirements
 - Standardization leads to the following positive effects:
 - Global management is possible with few experienced administrators and local field support
 - Cost savings through optimal utilization of licenses and hardware
 - Engineering teams focus on engineering and collaborate globally
 - Return on investment can be reached in 1.5 years

CONCLUSION & OUTLOOK

- **OUTLOOK**
 - New infrastructure technologies will be applied broadly to CAE
 - Centralization and virtual desktops
 - Remote data centers
 - Utilization of cloud technologies

GNS SYSTEMS SAYS „THANK YOU“ FOR YOUR ATTENTION! HOW CAN WE SUPPORT YOU ?

Contact: Christopher Woll | Telephone: +49 - 531 - 12 38 7 - 17

Email: christopher.woll@gns-systems.de | Web: www.gns-systems.de

GNS Systems GmbH | Theodor-Heuss-Straße 5 | 38122 Braunschweig | Germany